



DORON

COMMODITIES LIMITED

A NAME YOU CAN TRUST.



COMPANY PROFILE



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COMPANY OVERVIEW

About Us

At Doron Commodities Limited, we pride ourselves as a supplier of choice in the supply of Agricultural commodities, consumption commodities such as corn, wheat, sugar and many other related products. Our range of networks in supplying these products is restricted to high quality commodities that suit customer specifications at any given time.

For the agricultural line of products we deal in important range of fertilizers. Our focus on agriculture is the basis of our focus technology, research and sustainability in an effort to supply fertilizers which help farmers to improve both quality and productivity of their cultivation. Though originally incorporated in Zambia, our market footprint bears a continental focus.

Doron Commodities as a business entity is a private limited liability company incorporated in the Republic of Zambia pursuant to the provisions of the Companies Act No. 10 2017. Its registered office is Suite No. 12, Selby Taylor Office Park, Roan Road, Kabulonga, Lusaka.

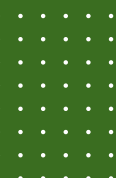
At Doron Commodities, we have continued leverage as a trusted player in commodity trading in the Southern African region and beyond. Whilst our operations were only recently launched on the Zambian market, we have over 30 years of experience in the business of fast moving consumer goods.

Over the years, we have been able to create a niche in the supply of various commodities that are essential at industrial and large scale level. We are therefore a growing business that is readily able to provide various commodities for diverse range of customers. We have perfected the ability to understand the needs of the customers across different markets.

Through every customer that we are privileged to serve, our mission is to deliver our goods in a manner that will help us achieve market leadership.

We desire to be trendsetters in meeting customer expectations in a manner that will create business continuity and customer satisfaction.

Like many of our references will prove, for us a satisfied customer base is the most important thing and we can only achieve that through adherence to set values.



OUR PROCESS

Vision

Our Vision is to achieve market leadership in the supply of High quality commodities at competitive prices and through the best customer service across various market segments in the SADC region as a starting point, Africa as a whole and across global markets.



Mission

To supply, sell and distribute a diversified portfolio of high-quality commodities around the world. Our goal is to continue to build growth, focusing on the disciplined execution of the pillars of our strategic framework to improve our position in all markets of interest. The Team at Doron Commodities sees each business day as an opportunity to achieve customer satisfaction in commodity supply.

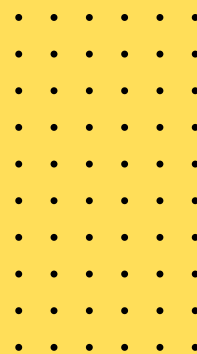
OUR CORE COMPETENCES

-At Doron Commodities, we have competently kept pace with key drivers of client satisfaction in the manner that we deliver any of the commodities in our product portfolio to our clients.

-We are a strict approach to meeting product specifications that are contracted for supply at any particular point. We also remain alive to important developments with respect to technology in an effort to guarantee a satisfied customer base.



THE DORON PURCHASE PROCEDURE



1. The point of entry requires issuance of a Letter of Intent (LOI)

A prospective client is required to send us a LOI "Letter of Intent". At this stage, we are interested in knowing your intended price and quantity, proposed payment method and choice of port.

2. The second step is the issuance of a Full Corporate Offer from Doron Commodities

In response to the Letter of Intent issued in stage 1 above, the Company will send you Full Corporate Offer and Proforma Invoice. This is for purposes of outlining and or disclosing further procedures and also indicates some of the fundamental terms of the contract that is to come later.

3. ICPO & Proof of Funds / Draft Version of Payment Guarantee

Send us back signed and stamped FCO, ICPO with full bank details and to avoid errors, loss of time and extra operational costs, the Buyer issues a draft version of the payment guarantee to the Seller for review. This can be in the form of: draft LC, draft DLC, draft SBLC, draft Blockfunds or other.

4. "The Contract"

Upon satisfaction of the proof of fund requirement stated above and approval of payment method, we will issue a draft contract outlining all terms and conditions and delivery schedules. This contract can be further negotiated, it is signed and stamped on all pages and lodged in both Buyer's and Seller's bank.

5. Official Payment Guarantee, POP and PB

Within seven (7) banking days of signing the Contract, the Buyer should issue us the Official Payment Guarantee. In return, upon your request, we will issue you bank-to-bank POP "Proof of Product" and Performance Bond of 2%.

6. Shipping and Delivery

Loading, Shipping and Delivery commences within the agreed number of days. As soon as the loading is completed, you will receive all relevant documents and certificates of Insurance, SGS/CCIC inspection, Bill of Lading among others. These are mailed to your office via DHL.



Operational Overview

Our Vision is to achieve market leadership in the supply of High quality commodities at competitive prices and through the best customer service across various market segment Our company is characterized by able leadership, a skilled workforce, excellent labour relations and a strong performance record. We are working hard to capitalize on our proven capabilities and proven performance.

We are also taking an increasing role in supporting our clients in the purchase of commodity specifications that align with their intended usage. We act in a manner that accords our clientele with broad based information on commodities of choice. In this sense, we measure business opportunities to ensure that company resources are directed to achieve the most successful results for our clients.



Market Position

At Doron Commodities, we offer our customers excellent services and the highest quality products at affordable and competitive rates. Using our strong technical experience and logistical expertise as well as our prompt yet well planned delivery system, Doron Commodities has formed unique relationships with its customers.

Doron's Competitive Advantage

-At Doron Commodities, we are always determined to guarantee customer satisfaction. We believe this will help us become trendsetters on the market in the delivery of our services. We always keep abreast with important changes in whatever we supply to our market segments. Without doubt, Doron Commodities also has a team of staff that is dedicated to professional delivery of work. We have a team that is focused on understanding customer needs so as to ensure efficiency, quality assurance and delivery of goods and services through consistent excellence.



OUR PRODUCT PORTFOLIO

1. THE SUPPLY OF VARIOUS SUGAR TYPES

One of our leading product lines is in Sugar. We have three main product options in terms of sugar specifications available for supply to your market. They are stated below:

1.10 White-Refined Cane Sugar ICUMSA45.

This is White-Refined Cane Sugar. This has no coloring. It is basically a low moisture product. It has no hardness and this ensures the fluidity of this product line. Basically this is made of well-defined crystals. This type of sugar is fine and possesses exceptional whiteness. This type of sugar is good for pharmacy products, confection where crystals appear, transparent syrup, dry mixture where visual aspects flowing and fast suitability are important.

1.20 Crystal Cane Sugar ICUMSA100-200.

Product polarization is at minimum 99.60 percent. Moisture content is 0.07% maximum. The Ash content is 0.07 percent maximum. Solubility on the other hand stands at 100 percent dry and free-flowing. This is reducing sugar within internationally acceptable limits.

Radiation is basically normal without presence of cesium or iodine. The granulation is fine. This is suitable for general use of food industry such as drinks, cookies, confectioneries.

1.23 Raw Sugar ICUMSA600-1200 Equivalent

Polarization stands at 94% to 97%. The moisture content stands at 0.09% maximum. Ash content is also 0.09% maximum. Solubility for this type is at 98.4 to 99.0%. This is also reducing sugar within internationally acceptable limits. Finally radiation is normal without presence of cesium or iodine. In terms of granules, it is fine sugar. The final use of this type of sugar is cooking.

1.24 Demerara

This type is granulated sugar with high content of moisture which presents great molasis covering. it is also used as a special product in domestic use as well as in confection and bakery.

FERTILISER PRODUCTS

1. Ammonium sulfate

other name ammonium sulphate, Diammonium sulfate, Sulfuric acid diammonium salt, CAS NO. 7783-20-2.

It contains nitrogen (N) and sulfate (S) nutrients, can be used on agriculture fertilizers for crop production, food additive, lab use and others. The most common use of it is as a soil fertilizer, it provide the N and S nutrients to the crop, help adjust the PH balance of the alkaline soil.

It can be directly used as chemical fertilizer, and can also be used to manufacture compound fertilizer, potassium sulfate, ammonium chloride, ammonium persulfate, etc.

It also has certain uses in food, textile, leather, medicine and rare earth mining industries. Doron Commodities can supply granular or crystal ammonium sulfate. Ammonium sulfate is mainly used as a fertilizer for agricultural, forestry and vegetable crops. It is suitable for alkaline soil, but it is best used as top dressing. Generally, the application rate per 667 square meters is 15-20 kg. The product is easily soluble in water and has relatively little hygroscopicity, which is convenient for storage and use.

Ammonium sulfate can be used as base fertilizer, top dressing and seed fertilizer. Be careful not to use too much when using as seed fertilizer. No matter in paddy field or dry field, ammonium sulfate should be applied deeply.

It should be noted that ammonium sulfate is a physiological acid fertilizer, and appropriate amount of lime or organic fertilizer should be applied in acid soil or when it is applied several times in a row on the same plot

2. NPK Granular fertilizer

The total amount of nutrients in NPK compound fertilizers is generally relatively high, and there are many types of nutrient elements.

One-time application of NPK compound fertilizers can supply at least two or more main nutrient elements for crops at the same time.

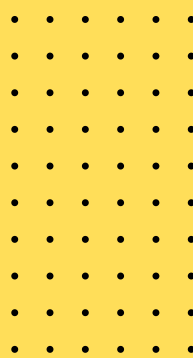
NDFY can add TE like Ca, Mg, S, Zn etc into NPK fertilizer granular.

Uniform structure

For example, ammonium phosphate does not contain any useless side components, and its anions and cations are the main nutrients absorbed by crops. The nutrient distribution of this kind of fertilizer is relatively uniform.

Compared with the powdery or crystalline unit fertilizer after being formed into granules, the structure is compact, the nutrient release is uniform, and the fertilizer effect is stable and long.

Due to the small number of side components, it has little adverse effect on the soil.



FERTILISER PRODUCTS

Good physical properties

NPK Compound fertilizers are generally made into granules, which have low hygroscopicity, are not easy to agglomerate, are convenient for storage and application, and are especially convenient for mechanized fertilization.

Storage and Packaging

Because there are few secondary components in NPK compound fertilizers, the content of active components is generally higher than that of unit fertilizers, so it can save packaging, storage and transportation costs.

For example, every ton of ammonium phosphate stored and transported is approximately equal to the storage and transport of 4 tons of calcium superphosphate and ammonium sulfate.

3. D Compound - Basal Dressing Fertilizer

This ensures accumulation of higher yields with an organically enriched fertilizer.

Fundamentally, D Compound is a basal dressing that improves soil health. In the same vein, D-compound also triggers bio-diversity, water retention.

Composition/Nutrients

10% Nitrate (N), 20% Phosphorus Oxide (P_2O_5), 10% Potassium (K_2O), Sulfur (S) + Zinc (Zn)

MANAGEMENT TEAM



Brian Chasimpha

Brian is a co-founder, director and shareholder of Doron Commodities. He comes with a wealth of experience garnered from his experience as an investment banker with top tier banks. He brings transnational work experience to his role in the business. He represents a diligent and output oriented approach to our commodity trading strength as a business.



Sage Samuwika

Sage is a co-founder, director and shareholder of Doron Commodities. He is a Zambian business man of repute with interests in various sectors of the economy. Apart from the roles stated above, he also serves as chairman of the board of the company. His contribution to the business is strategic as he comes with relevant experience stemming from various roles that he has served in the civil service. Solid on delivery, hands on approach and possesses impeccable integrity.



Kambwa Aongola

Kambwa is a also co-founder, director and shareholder of Doron Commodities. He is a prominent Zambian lawyer and businessman. His areas of specialization include corporate and commercial law as well as constitutional law. His business interests range from mining, commodities and finance. At Doron Commodities, he ensures that the business upholds high levels of corporate governance, compliance with attendant rules, adherence to contractual obligations. He also plays a crucial role in contract negotiations and all related facets.



**THANK
YOU**

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